



## Merit

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April 25, 2007

Cyndi Hayward  
Sanford Systems  
559 South Washington Avenue  
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Cyndi:

I really enjoyed hearing Walter speak again. I chose him from a long list of speakers for my agents because I remembered how good he was from a past event where I got to hear him speak. He was just what we all needed to help us focus on the task at hand. Everyone is trying to get back into the swing of things especially with the recent dips in the market and hearing Walter speak together was encouraging to us as a team. I received a lot of positive feedback about his visit.

Personalizing the talk made it all the more inspiring for people who attended! I thought the questionnaire that was included with the contract was a great idea. Walter and his company were straightforward, clear, and concise with the preparations they asked us to make. It was very refreshing to work with such a professional company.

If there is anything else we can provide for you, please let us know.

Thank You,

A handwritten signature in black ink, appearing to read "Manuel Davila", written over a large, light-colored oval scribble.

Manuel Davila  
Broker/Owner  
Century 21 Merit