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Sanford Systems & Strategies  
559 South Washington Ave.  
Kankakee, IL. 60901

Dear Walter,

Just a quick note to thank you for your outstanding presentation at our annual season kick-off meeting.

When almost 500 REALTORS® show up to hear someone, we know we chose the right speaker. Then when the reviews are "great speaker", "inspirational", "learned things I can use today", we know the speaker connected and delivered the right message.

As our members head into the desert's selling season they do so with a new energy and understanding of what it takes to be successful in a changing marketplace.

Thanks again for making that happen!

A handwritten signature in cursive script that reads 'Gregory Berkemer'.

Gregory Berkemer  
Executive Vice President