

CONNOLE-MORTON REAL ESTATE SCHOOL, L.L.P.
OF BILLINGS/MISSOULA

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December 19, 2003

Walter Sanford
Sanford Systems & Strategies
559 South Washington Ave.
Kankakee, IL 60901

Walter:

I have just finished reading through the evaluations for your 8-hour presentation in 9 locations Montana during November and December. While the vast majority of the attendants rated your performance as "Excellent" on the evaluation form, I was especially impressed by the written comments made concerning the class. Wow!, Bring Him Back, Best Class Ever, Best Yet, He By Far The Best Real Estate Speaker I've Heard, High Energy For 8 Hours, Immensely Entertaining, Excellent Ideas, Inspirational, The Best Continuing Education Class I Have Attended, are all actual examples of the positive responses.

We strive to bring to Montana the best national speakers for our annual real estate continuing education courses and we would like to thank you for making this year's class a resounding success. We would love to work with you again in the future.

Thank you for your excellent effort.



Robert J. Connole DREI
Partner, Connole-Morton Real Estate School