



H. T. Brown Real Estate, Inc.  
 3292 Crain Hwy, P.O. Box 2247  
 Waldorf, Maryland 20604  
**Business (301) 870-8400**  
 Mobile (301) 848-9591  
 Fax (301) 870-4320

**Catheryne Brown**  
 Team Wootan

Each Office is Independently Owned And Operated

March 23, 2006

Sanford Systems  
 559 South Washington Avenue  
 Kankakee, IL 60901

Walter,

Thank you so much for taking the time at the Century 21 International convention to talk to me.

Last year I sat in on several of your sessions and learned so much. I was on a very tight budget but after hearing you I bought the following, Expert Lead Generation, Becoming a local real estate celebrity and a book for my mortgage person.

I followed exactly what you told us, read the books, shamelessly used your advertising and letters. My income has more than doubled. I should tell you that I have been a agent for 3 years. I am one of the top agents in our office and the top agent on our team.

I am on Team One, Century 21 H.T. Brown here in Waldorf Md. We are GRAND CENTURIONS, 9 of the 541 Grand Centurions world wide.

In short, your system works!! I have told other agents, listen to him get the books and follow what he says, don't let the world take your riches, your future.

Thank you for taking the time to read this

Sincerely,

Catheryne Brown