

Strategies for Making Money in a Changing Market



Presents

Walter Sanford

Real Estate Sales Trainer, Extraordinaire

October 20, 2004
9:00 am - 12:00 pm

Scottish Rite Center

1895 Camino del Rio South, San Diego, California

Today's changing market will have two possible outcomes for real estate agents: Distinction or Extinction! How do you increase your business and profitability in a new market? By learning new techniques and strategies to distinguish yourself from your competition. Walter Sanford will teach you to do just that.

A self-made millionaire at age 21, Walter went on to become North America's # 1 Realtor 18 years in a row! He has 1.4 million dollars in annual commissions, resulting from three billion dollars in closed transactions. A powerful speaker and trainer for 13 years, Walter continues to lead the field in real estate transactions.

Interest rates are rising, listing inventory is increasing; don't get caught unprepared without the right tools to compete in this changing market.

There is no cost to attend, but you will pay the price if you miss this seminar!

Full Breakfast will be Served

• Space Limited • Sign Up Required in Branch Office

