

**SOUTHERN TWIN CITIES**  
**ASSOCIATION OF REALTORS®**

April 27, 2004

Cyndi Hayward  
Sanford Systems & Strategies  
559 South Washington Ave.  
Kankakee, IL 60901

Dear Cyndi:

The Southern Twin Cities Association would like to thank Walter Sanford for being part of our 50<sup>th</sup> Anniversary Celebration. It was a pleasure meeting him.

The feedback that we received from the members of our Association was excellent. Many agents asked if he would come back to do another program for the Association. The members enjoyed his enthusiasm and his ideas on what strategies to use in order for them to survive in the real estate industry.

Once again, I would like to thank Walter Sanford for speaking to our Association on Wednesday, April 21, 2004.

Sincerely



Amy Haegle  
Director of Communications