

January 27, 2004

Walter Sanford
Sanford Systems
559 South Washington Ave.
Kankakee, IL 60901

Dear Walter,

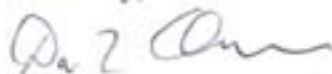
Wow. Ever since your presentation last week my office has been a total buzz. In fact last Saturday was the busiest I have seen my office, ever.

Our many thanks to you for spending the day with our company, we had nearly 100% of our 55 agents in attendance. Your personal enthusiasm and passion for the Real Estate Industry is contagious. The fast paced, intense, fact filled presentation kept every ones attention the entire day and I must say, as owner, I was completely thrilled to see my agents lined up at lunch and at completion of your presentation to purchase your systems and materials. They truly bought into the ideas and programs you presented. My investment truly paid off as I witnessed my agents investing in your materials.

"Time Blocking" is truly the buzz word of the office these days as my agents refocus on not only their business habits, but their personal and family time as well. Your presentation truly teaches a plan, not just a business plan, a life plan for Real Estate Agents.

On behalf of my partners and agents, thanks again and we look forward to repeating this in the future.

Sincerely,



Don L. Anderson – Co Owner
Troth Realtors/GMAC Real Estate

c.c –Mark Troth
Debbie Anderson
Stacey Turcott



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