



Kankakee County Association of REALTORS® Inc.
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February 3, 2005

Mr. Walter Sanford
Sanford Systems
559 S Washington
Kankakee, IL 60901

Dear Walter,

I just wanted to thank you for providing an exciting and uplifting program to our members last week. I have received much positive feedback from those who attended. Usually we get a fair amount of negative comments due to speaker style or program content, but this time comments were overwhelmingly positive.

Here are just a few of the written comments collected at the end of the program:

"Great speaker! Great ideas!"
"Walter's great!"
"Walter is always full of information and a great speaker"
"Great motivation!"
"Wonderful and innovative - great tips!"

So, thank you again for the great program - both our long time members and the many new agents attending found the program to be full of useful information, delivered in an upbeat style. We look forward to working with you again in the future.

Sincerely,

Connie Legris
Executive Officer