

March 13, 2006

Walter Sanford
Sanford Systems and Strageties
559 S Washington
Kankakee IL 60901

Dear Walter,

I wanted to write you a note to thank you for the fabulous seminar you put on for the South Broward Board of Realtors in Davie at the Renaissance Hotel a few week ago. If you recall... all the seats were completely taken and we had many people standing until we got enough chairs for the unexpected huge turnout! You were (are!) a huge success! Thank you!!!!!!

I am so proud of the great seminar you put on and I'm even more proud that I, as a Board Member of the SBBOR, and a member of the Education Committee, was able to work out the logistics to have you come to Fort Lauderdale area and put on a fabulous seminar. You see, after I heard you speaking at the last NAR convention in California, I found your professional advise, caring, sharing, and your great enthusiasm helped greatly in getting not only me, but most of the seminar attendees get very excited at your prosecting, different, yet logical approach to generating more listing leads and help in content and repeated mailings, as well as your time management techniques. Additionally, I really enjoyed the part about forming an alliance with a mortgage broker who you like and trust...I'd like you to know that I have implemented that plan and both I and the mortgage broker are excited to benefit the results of your wisdom and sharing. We look forward to sharing the positive results with you and will continue to keep you informed of our progress. I know every one of the attendees were thoroughly thrilled with being therelisting to you.

I can't say enough good things about you.... I recommend you highly without any hesitation, for anyone who wants help in the advancement of their career....even though I am in the business now for over 25 years! We each must must keep on learning...and sharing. If I may ever be of assistance to you in buying or selling real estate, please don't hesitate to call. I would be honored to serve you.

I can be reached during the day at 954-257-1574 or in 9987.

Warmest Regards,



Sheryl Hartley
Realtor, Certified Residential Specialist
Re/Max All Stars

