



JANKO REALTY & DEVELOPMENT

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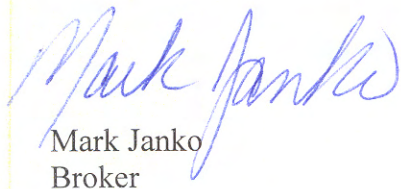
Sanford Systems & Strategies
Walter Sanford
559 South Washington Street
Kankakee IL 60901

Dear Walter,

Thanks for doing such a great job for our office. The agents are fired up. Also, I am in a mastermind group that meets quarterly. Some of the companies included are Bennett Commercial, Mel Foster of the Quad Cities who has 350 agents, Dickerson Nieman out of Rockford with 135 agents and Kettley Real Estate of Aurora with 225 agents. I invited them all to hear you speak yesterday, but they had other obligations. Perhaps you could come to one of our meetings to demonstrate what you can do for their firms.

Thanks again.

Sincerely,
Janko Realty & Development



Mark Janko
Broker

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MJ/bam

